

Case Study

Opportunities in Renewable Energy Sector in India



About the Client

- The client is a leading private equity company in Europe

Business Objective

- The client wanted to explore investment opportunities in the renewable energy sector in India, and also identify specific sub-sectors with high growth potential in this segment
- Identify potential acquisition targets in this sector

Results & Value Add

Our research allowed the client to:

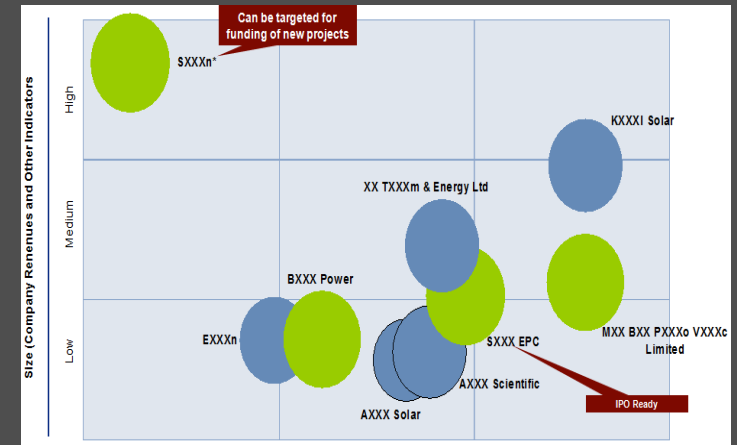
- Identify most attractive sub-sectors in the renewable energy space
- Shortlist potential acquisition targets and initiate discussions with them
- Eventually acquire one of the recommended companies and enter the Indian market

Research Methodology and Approach

The study addressed the following key components:

- **Market/opportunity assessment:** Developed a comprehensive understanding of the current and potential opportunities in the renewable energy sector in India, with a focus on growth drivers, need for renewable/alternate energy sources, and regulatory landscape governing the sector
- **Due diligence:** Shortlisted potential acquisition targets and conducted due diligence while working closely with the client, focusing on financial, operational and other aspects of the company. Used a mix of qualitative and quantitative criteria to present final recommendations to the client

Screenshots



The background of the slide features a grayscale image of a lighthouse on the left and a series of wind turbines extending into the distance on the right. The text is overlaid on a dark gray rectangular area.

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